Announcing Military Construction Centers of Standardization Industry Days

Contributed by Huntsville District Tuesday, 25 July 2006

Billions of dollars in construction contracts will be up for award under the Army Corps of Engineers Military Construction Centers of Standardization (MILCON) program. The Corps of Engineers will be hosting Industry Days in Alexandria, Va.; Fort Worth, Texas; Omaha, Neb.; and Atlanta, Ga. Ginger Gruber, a contracting officer with the Corps in Huntsville, hopes to have maximum industry participation.

" We hope to provide good opportunities for businesses of all sizes, " Gruber said. " We' re looking for traditional construction firms, architect-engineers and non-traditional construction firms. We hope to reach out to those companies that haven ' t done government work before. "

The Army is undertaking a significant shift in emphasis and prioritization with respect to resources and priorities. This shift is driven by a reassessment of the strategic and operational environments and the Army's responsibilities to provide relevant and ready land power capabilities to commanders as part of the Joint Force now and in the future.

To realize the objectives of the emphasis shift, the Army is pursuing the most comprehensive transformation of its forces since the early years of World War II. The transformation is intended to move the legacy force into a new modular, more expeditionary and more lethal entity capable of quickly responding to our nation's future threats. A key component to this initiative is the standing up of Centers of Standardization and standard designs for 41 facility types.

The Corps of Engineers, in achieving the Army's objectives, is searching for market research information. The Corps will conduct four regional Industry Day forums and will implement an Internet-based market research questionnaire to gather and provide information regarding the Centers of Standardization (CoS) MILCON needs. This information will be gathered according to the Army's Installation Management Agency's (IMA) four regions which are: Northeast Region (NER), Northwest Region (NWR), Southeast Region (SER), and Southwest Region (SWR). (See the market research Web site for a map of the states covered by each of the IMA's regions.)

The market research questionnaire will be available at the following Web site: https://ebs.swf.usace.army.mil/ebs/Market Research/MarketResearchSurveyForm.cfm?ProjectID=1.

This questionnaire will be open for input Aug. 4, through Sept. 4.

The Corps of Engineers will execute projects of all kinds and sizes. It is important for industry to respond to this market survey and demonstrate its experience relative to each of the facility types. The results of the survey will help the government determine industry's experience and capability to execute the requirements. (As this is a nation-wide survey, you will only need to complete this survey one time for your interest and capability to be included in our research.) The acquisition strategies will potentially include both set-aside projects and unrestricted projects.

The following Industry Day Forums will be conducted:

- 1. Northeast Region July 31 at the Embassy Suites, 1900 Diagonal Road, Alexandria, Va. 22314. POC: Debora Gray at 757-201-7551 or Debora.S.Gray@usace.army.mil.
- 2. Southwest Region Aug. 8, at the Fort Worth Botanic Gardens, 3220 Botanic Garden Blvd., Fort Worth, Texas 76107. POC: Lisa Billman at 817-886-1066 or Lisa.C.Billman@usace.army.mil.
- 3. Northwest Region Aug. 16, at the Doubletree Hotel Omaha Downtown, 1616 Dodge Street, Omaha, Neb. 68102. POC: Phillip Holman at 402-221-3045 or Phillip.E.Holman@usace.army.mil or Barbara Young at 402-221-4275 or Barbara.A.Young@usace.army.mil.
- 4. Southeast Region Aug. 23, at Hyatt Regency Atlanta, 265 Peachtree St NE, Atlanta, Ga. 30303. POC: Mary Corbin at 912-652-5301 or Mary.M.Corbin@usace.army.mil.

All Forums will be of the same format and agenda. It is not necessary to attend more than one forum. The information presented at the Forums will be made available to the general public via the Internet. The Web site location for the presentations along with questions and answers will be published in the FedBizOpps at the conclusion of each Industry Day.

All Forums will start promptly at 9 a.m. and end at 5 p.m. Assembly will take place starting at 8 a.m. You are highly recommended to register yourself and any other participants from your firm. There is no fee. You can register by e-

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mailing the applicable POC at the e-mail address listed above. The e-mail must contain the following information: Firm Name, Firm Address, POC information. Are you a Joint Venture? Will your firm be attending the Industry Forum? Number of attendees, the Names of those individuals attending, Email Addresses, and Phone Numbers. Please include INDUSTRY DAY REGISTRATION in the subject line of your email.

Presentations will be made describing the COS program, workload, the facility types and contracts that may be let to achieve the Army's goal as well as presentations concerning small business. The Corps of Engineers encourages small businesses to consider proposing as prime contractors, to form joint ventures, establish a consortium or mentor protégé agreement, or other teaming arrangements.

The targeted industry groups for this survey are traditional construction firms, architect-engineer firms and contractors that provide non-traditional construction methods, such as pre-fabricated, pre-engineered, panelized, tilt-up and permanent modular construction. This construction program will consist of the following facility types: physical fitness facility, outdoor sports facility, child development center – infants/toddlers, child development center – school age, youth activity center, consolidated fire, safety and security facility, fire station, Army Community Service center, bowling center, Hazardous Material Storage Facility, Close Combat Tactical Trainer, Military Operations Urban Terrain facility, training ranges, Battle Command Training Center, Training Support Center, Army Reserve Center, Operational Readiness Training Complex (ORTC), general instruction building, classroom, enlisted personnel dining facility, Military Entrance Processing Station, family housing, information systems facility, criminal investigation facility, religious facility, access control points, aviation – vertical construction, 4-star HQ facility, National Guard Armory, company operations facility, tactical equipment maintenance facility, Brigade operations complex, Brigade/Battalion HQ: Admin, Command and Control Army (UEy) & Corps (UEx) HQ: admin/ops, deployment facility, unaccompanied enlisted personnel housing (barracks), Basic Combat Training Complex (BCT) / One Station Unit Trainee (OSUT), Advanced Individual Training Complex (AIT), general purpose warehouse, central issue warehouse, hospitals, and medical facilities (health clinics, dental clinics, and medical clinics) to support the Centers of Standardization Army MILCON requirements. This program will be managed by eight centers of standardization. Scope and reach of individual contracts has not yet been determined. All buildings are to be considered permanent and shall have a life span of approximately 25 years. THE PROGRAM AS A WHOLE IS NOT RESTRICTED AND IS OPEN TO BOTH LARGE AND SMALL BUSINESS PARTICIPATION UNDER NAICS CODES 236 Construction of Buildings (236116, 117, 118, 210, 220); 237 Heavy and Civil Engineering Construction (237110, 120, 130, 210, 990); 238 Specialty Trade Contractors (238110, 120, 130, 140, 210, 220); 541 Professional and Technical Services (541310, 320, 330, 410, 490). The Government hopes to reach as many interested parties as possible.